



(c) Describe the incentive problems faced by each of the following participants in producing a valuation estimate (also describe the factors, if any, that would mitigate these incentive problems):

(i) a financial analyst working for the CFO of a bidder firm to help acquire the target firm

(ii) an investment banker hired by a bidder firm to help acquire the target firm

(iii) an investment banker hired by the target firm to help defend itself

(iv) an investment banker hired by either the bidder or the target firm to provide a “fairness opinion” on the terms of a negotiated deal.